



CHAPTER 102: ALARM SYSTEMS

Section

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Cross-reference:

False alarms, see § 132.10

§ 102.01 INTENT.

It is the intent of this chapter to promote, protect, and improve the health, safety, and welfare of the citizens of the city by providing for an efficient procedure to insure that alarm systems are properly maintained and regulated. In an effort to strive for a harmonious balance in servicing those residents or businesses with alarm systems and incurring the associated costs as compared with providing the basic level of service expected by all residents and businesses in the city, the City Commission has determined that those residents or businesses within the city with alarm systems shall pay a service charge to offset the costs incurred by the city in responding to incidents.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.02 DEFINITIONS.

For the purpose of this chapter the following definitions shall apply unless the context clearly indicates or requires a different meaning.

ADDRESS. That designation given to or approved by the Building Official of the city. The address shall

include a number, street direction (if applicable), street name or number, and street type. In addition, where there is more than one building or structure on a single folio property, there shall be a building and/or unit designation to differentiate addresses.

ALARM BUSINESS. Any person, firm, corporation, partnership, or other entity engaged in the sale, leasing, installation, maintenance, or service of alarm systems or who in any manner causes the sale, leasing, installation, maintenance, or service of alarm systems in or on any building, structure, or facility, or property, and that has been licensed by the appropriate agency.

ALARM INCIDENT. Any operation or activation of an alarm system within the city which causes or results in response to the alarm location by any police, fire, or medical personnel, which was not caused or necessitated by an actual emergency or need for police, fire, or medical services at that location.

ALARM SYSTEM and/or ALARM. Any device or system of devices designed or used in or upon a building or structure or used to detect violations of an entry onto property protected by an alarm for the detection and alerting of others of fire, medical emergency or of unauthorized entry, or any other crime, including, but not limited to, robbery and burglary offenses, which emits a sound, signal, or message, when activated.

ALARM REGISTRATIONS. The registration issued by the city allowing the operation of an alarm system within the city. This registration shall be in addition to any permits required by the Florida Building Code or any other governing code.

APPLICANT. Any person, firm, corporation, partnership, or other entity using an alarm, and seeking an alarm permit or renewal of same from the city.

RESPONSIBLE PARTY. The owner of real property in the city where a building or structure which contains an alarm system is situated or, any person, firm, corporation, partnership or other entity that utilizes or operates an alarm system within the city.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2002-20, passed 1-8-02; Am. Ord. 2005-63, passed 6-28-05)

§ 102.03 REQUIREMENTS FOR ALARM REGISTRATION.

(A) It shall be unlawful for a person, firm, corporation, partnership, or other entity to energize, operate or maintain an alarm in operational order unless it first obtains an annual alarm registration from the Building Department for the city.

(B) An alarm registration for new installation or an existing alarm at a residence or business may be issued upon satisfactory completion of the application required in § 102.05 herein.

(C) In addition to satisfactory completion of the application required in § 102.05 herein, an alarm registration for a new installation may be issued to an applicant only if it is demonstrated that the alarm has been installed by qualified persons in accordance with all applicable codes and only if the equipment is of the type approved by UL (Underwriter's Laboratories), FM (Factory Mutual) standards or other nationally recognized testing agencies. In instances where a fire alarm is required by law, evidence of the availability of 24-hour service by a licensed alarm contractor shall be included with the application.

(D) In addition to satisfactory completion of the application required in § 102.05 herein, an alarm registration for an existing alarm in a non-residential location may be issued to an applicant only if it is demonstrated that the alarm has been inspected and validated by an alarm business.

(E) The initial alarm registration fee shall be \$25, except as provided in § 102.05(C) of this chapter. Should an application be made at any time after June 30 of any calendar year, the initial alarm registration fee shall be one-half of the initial alarm registration fee, plus the full late penalty as set forth in § 102.05(C), if applicable. Registrations shall expire on December 31 of each year, and must be renewed annually. No registration shall be issued for more than one year. The renewal fee shall be \$15 per calendar year for each successive yearly renewal, plus any late penalties set forth in § 102.05(D), if applicable. Alarm registrations are non-assignable and non-transferrable, and registration fees are non-refundable.

(F) For any alarm system installed and in service within the city, a phone number for 24-hour emergency contact person must be provided.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 92-28, passed 2-25-92; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.04 EXEMPTIONS.

This chapter shall not apply to:

(A) An alarm attached to a motor vehicle.

(B) Property owned by the city and leased to a governmental entity for its use only as well as property owned by the city; provided, however, that this provision shall not apply to property owned by the city that has been leased to a third party including, but not limited to, any person, group, agency or corporation.

(C) Property owned by a governmental entity; provided, however, that this provision shall not apply to any property owned by the governmental entity that has been leased to a third party, including, but not limited to, any person, group, agency or corporation.

(D) Alarms attached to or connected with industrial equipment which are designed to alert the user for reasons other than for an alarm pursuant to the definition of alarm system and or alarm as provided in § 102.02.

(E) Alarms that are being tested; provided, however, that the sheriff and/or fire departments are made aware of the test status and duration of same prior to the alarm being activated such that no response will be dispatched.

(F) Pool alarms as per the 2001 Edition of the Florida Building Code, Section 424.2.17.1.9.
(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.05 APPLICATION FOR ALARM REGISTRATION.

(A) Application for alarm registration shall be made on forms provided by the Building Department for the city. Each applicant shall include, but not be limited to, the following information:

(1) The name, address, and telephone number of the applicant's property to be serviced by the alarm and the mailing address for the applicant if different from the address of the property to be serviced by the alarm.

(2) The name, mailing address, and telephone number of the property owner, if different from the property to be serviced.

(3) The make and type of the alarm and year of installation.

(4) The applicant shall attach sufficient documentation on the registration application to ascertain compliance with UL (Underwriter's Laboratories), FM (Factory Mutual) standards or other nationally recognized testing agencies as well as all other appropriate licenses and certificates for alarm testing and installation. If the alarm is for a fire alarm system in a structure, the applicant shall provide documentation on an approved National Fire Protection Association (NFPA) form that the alarm is certified according to NFPA standards as currently enacted or as amended from time to time.

(5) The name, address, and telephone number of the alarm business installing or maintaining the alarm, if any.

(6) The signature of the owner of the property or authorized agent with notarized authorization on which the alarm is located as well as the alarm user and an authorized representative of the alarm business, if applicable. Notice to the owner shall be provided pursuant to § 102.08.

(B) The information set forth in division (A) above shall be kept current by the registration holder, and the holder shall immediately notify the Building Department of any changes in the information. Failure to do so shall constitute a violation of this chapter.

(C) All application for alarm registrations must be made prior to use of the alarm system. If it is determined that application is made more than 30 days after the alarm system has been in use, a \$10 penalty shall be added to the initial registration fee. Failure to register an alarm system shall not preclude the imposition of service charges or other penalties for alarm incidents against property owners or other responsible parties as set forth in this chapter.

(D) All registration renewal fees must be received by the city within 30 days of its annual anniversary date or a \$10 penalty will be added to the fee.

(E) No alarm registration will be renewed by the city for any alarm system located on a property that has unpaid alarm fines or any other outstanding alarm fees owed to the city. Notice of any such rejected renewal will be sent to the applicant and property owner by the city by United States mail, first class postage to the mailing address provided on the alarm registration and to the property owner as reflected in the most recently certified real property ad valorem tax rolls of the county which have been provided to the city by the county.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.06 ISSUANCE OF ALARM REGISTRATION.

(A) The Building Official or his designee of the city shall issue an alarm registration only after receiving a completed application, the alarm registration fee and after determination that the alarm meets the criteria of this chapter. Any denial shall be made in writing, with a statement of definite reasons for the denial. An application for an alarm registration may be denied if an applicant falsifies any statement on the application. Additionally, a false statement on the aforesaid registration made with knowledge of its falsity shall be a violation of this chapter. Any person denied an alarm registration shall have the right to file an appeal to the City Commission provided that such an appeal is filed with the City Clerk within 15 days of the decision of the Building Official or his designee. The appeal before the City Commission shall be heard within 45 days from the date the appeal is filed. Any such hearing shall afford due process. For purposes of such hearing, the Rules of Evidence shall not be strictly enforced. However, hearsay evidence shall not, in and of itself, be considered sufficient to support a finding or decision unless the evidence would be admissible over objections in a civil action.

(B) Upon issuance of an alarm registration by the Building Official of the city or his designee, shall supply a decal. This decal shall be prominently displayed at or near the front entrance of the premises or if multiple units exist at the same physical address at or near the front entrance of the unit for which the alarm registration was issued so that the decal is visible from outside the premises.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93)

§ 102.07 ALARM WITHOUT A VALID REGISTRATION.

(A) It is hereby found and determined that the operation of an alarm system by any person, firm, corporation, partnership, or other responsible party within the city without a valid registration constitutes a public nuisance. Operation of the alarm without a valid registration is a violation of this chapter. A violation of this section may subject the responsible parties including, but not limited to, the real property owner to action by the city which shall include, but shall not be limited to, proceedings before the Special Magistrate for the city code enforcement pursuant to Ch. 37 of this code of ordinances, or prosecution in the County Court.

(B) It is hereby determined that the occurrence of an alarm incident caused by an alarm system for which no registration has been issued is a violation of this chapter,

which shall subject the responsible parties to action by the city as set forth in division (A) above.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.08 NOTICE.

The city shall notify the property owner and alarm users of the service charge for each alarm incident, if any, in any calendar year, (January 1 through December 31) to which the city/county responds. Notice will be sent to the registration holder and to the property owner. Notice from the city to any alarm user and property owner as reflected in the most recently certified real property owner ad valorem tax rolls of the county which have been provided to the city by the county shall be deemed to have been given on the date such notice is deposited in the United States mail, first class postage, pre-paid, addressed to the mailing address provided on the alarm registration. Additionally, in the case of multiple or joint property ownership, notice to one owner shall be considered for the purposes herein as notice to all multiple or joint owners.

(Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.09 SERVICE CHARGES FOR ALARM INCIDENTS.

(A) It is hereby found and determined that any alarm activation in excess of three, regardless of the cause of the alarm activation, at the same address within any calendar year shall be deemed to be a public nuisance, an excessive burden on the responding city/county departments and a corresponding burden to the taxpayers of the city to continuously incur the cost of dispatching emergency and/or sheriff's vehicles to a particular location. Should an alarm require the Broward County Sheriff's Office, the Fire Department or medical personnel to respond in excess of three alarms, the responsible party including, but not limited to, the real property owner where the alarm is located, shall be jointly and severally liable for and pay a service charge of \$25 for the fourth alarm incident, \$50 for the fifth alarm incident, \$100 for the sixth alarm incident and each subsequent alarm incident occurring within the then current calendar year.

(B) Any registration holder or responsible party that has been cited and/or noticed for a violation of this chapter may seek a review by the Police Chief, or his or her designee, of a determination of the police officer responding to the alarm that an alarm incident has occurred. The registration holder may also seek review by the Fire Chief,

or his or her designee, of a determination of a fire official responding to the alarm that an alarm incident has occurred. To obtain this review, a written request by the registration holder or responsible party for the maintenance of the alarm, setting forth facts and circumstances tending to show that the activation of the alarm was a result of criminal activity or attempted criminal activity in the case of a determination made by a police officer or that the activation of the alarm is the result of a pending threat of fire or medical emergency in the case of a determination made by a fire official shall be filed with the Police Chief or the Fire Chief within ten days from the date printed on the alarm incident billing statement provided by the city to the registration holder. If the Police Chief or Fire Chief, as appropriate, determines that the facts and circumstances set forth in the report are valid, the Police Chief or Fire Chief shall then excuse the occurrence; and the occurrence shall not constitute an alarm incident for the purposes of this section. Notice of any such decision will be sent in writing to the permit holder or responsible party with a copy to the Building Official. Until such time as the Police Chief or Fire Chief has made their determination, the occurrence upon which the report is based shall be considered genuine and will not be considered an alarm incident.

(C) Failure to pay any service charge for alarm incidents when due shall be a violation of this chapter and the responsible parties shall be subject to appropriate action which shall include, but not be limited to, prosecution before the Special Magistrate for Code Enforcement pursuant to the provisions as contained within Ch. 37 of this code of ordinances, or prosecution in the County Court. In addition, every outstanding service charge shall be subject to a monthly penalty of 10% of the original amount of the service charge for each month the charge is overdue.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 92-28, passed 2-25-92; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.10 PROHIBITIONS.

(A) Burglar alarms which do not deactivate within 30 minutes after activation are prohibited.

(B) Alarms which automatically dial the Broward County Sheriff's Office or City of Pompano Beach Fire Department over lines exclusively used by the public to request emergency service and information are prohibited.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.11 LIMITATION OF LIABILITY.

Neither the city or any of its officers and agents shall be under any obligation or duty to an alarm user or to any other person hereunder by reason of this chapter.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93)

§ 102.12 EXISTING ALARMS.

This chapter shall apply to all existing alarm systems. All alarm users and alarm businesses shall have 30 days from the effective date of this chapter to come into full compliance with the provisions herein.

(Ord. 85-20, passed 1-29-85; Am. Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93)

§ 102.13 JURISDICTION OF THE SPECIAL MAGISTRATE FOR CODE ENFORCEMENT.

In addition to any and all penalties provided for herein, any violation of this chapter may be prosecuted before the Special Magistrate for Code Enforcement by either the Broward County Sheriff's Office, the City of Pompano Beach Fire Department, or Building Department.

(Ord. 92-04, passed 10-29-91; Am. Ord. 93-30, passed 3-2-93; Am. Ord. 2005-63, passed 6-28-05)

§ 102.14 MULTIPLE ALARM INCIDENTS.

Six or more alarm incidents at any location within a calendar year shall constitute a violation of this chapter for the sixth incident, and each subsequent occurrence within the then current calendar year. The property owner or other responsible party shall be subject to prosecution before a Special Magistrate for Code Enforcement, or in the Broward County Court. In addition, the aforementioned penalties shall not preclude the city from pursuing other available legal remedies it deems appropriate to prevent further incidents.

(Ord. 2005-63, passed 6-28-05)

Elayne Smith

From: Robin Bird
Sent: Monday, May 23, 2011 3:57 PM
To: Gene Zamoski
Cc: Brian Donovan; Jim Martin; Elayne Smith; Barbara Schubert; William Bender
Subject: RE: Cry Wolf Alarm Administration Services - Pompano Beach FL

Gene,

No sorry we did not do that paperwork yet. Elayne and Barbara will initiate it Tomorrow. I see at the bottom it's approximately \$24,000. Do you have a quote or other documentation that can be included as back up?



Yours truly,

Robin M. Bird

Development Services Director
100 West Atlantic Boulevard
Pompano Beach, Florida 33060
robin.bird@copbfl.com
Phone (954)786-4634
Fax (954) 786-4666

From: Gene Zamoski
Sent: Monday, May 23, 2011 12:59 PM
To: Robin Bird
Cc: Brian Donovan; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Robin,
Has the budget transfer been done to purchase this system?

Gene Zamoski
IT Director
City of Pompano Beach
(954) 786-4537

From: Robin Bird
Sent: Wed 3/23/2011 9:42 AM
To: Gene Zamoski
Cc: Brian Donovan; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

So for next year's Budget we only need the \$9,000 for maintenance?

From: Gene Zamoski
Sent: Wednesday, March 23, 2011 8:06 AM
To: Robin Bird
Cc: Brian Donovan; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

When Barbara spoke to me about it she did not relay to me that she wanted these numbers for next year's budget. I would have said something so there was a misunderstanding. Please do the budget transfer and let us know when we can get you a quote for your department to purchase the system. The annual costs as stated by CryWolf are about \$9,000 per year for maintenance and new software releases.

Gene Zamoski, IT Director
100 W. Atlantic Blvd.
City of Pompano Beach, FL. 33060
(954) 786-4537

From: Robin Bird
Sent: Wednesday, March 23, 2011 6:41 AM
To: Gene Zamoski
Cc: Brian Donovan; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Since we last traded e-mails. Barbara S. indicated she had talked to you and had put it in next year's budget. I have no problem with doing a budget transfer as early as next month, at this time and removing it from the budget.

Once it's installed do we have to budget for maintenance or other annual costs?

Robin M. Bird
Development Services Director
City of Pompano Beach

From: Gene Zamoski
Sent: Tuesday, March 22, 2011 2:45 PM
To: Robin Bird
Cc: Brian Donovan; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Robin,

Do you have an estimate on when you will receive the funding? We need to purchase a server, the CryWolf Software, coordinate/schedule with CryWolf on installation and training, make the system work with the BSO software, and do testing way before September 30, 2011.

Thanks,

Gene Zamoski, IT Director
100 W. Atlantic Blvd.
City of Pompano Beach, FL. 33060
(954) 786-4537

From: Brian Donovan
Sent: Monday, March 14, 2011 8:39 AM
To: Gene Zamoski
Cc: Robin Bird
Subject: FW: CryWolf Alarm Administration Services - Pompano Beach FL

Gene

Go ahead and move forward with this item to be implemented before year end. We'll need to go to Commission for funding approval.

Robin, we'll keep the items separate.

Brian Donovan
City of Pompano Beach

From: Gene Zamoski
Sent: Friday, March 11, 2011 4:34 PM
To: Brian Donovan
Cc: Robin Bird; Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

September 30, 2011. Please see attached email from BSO.

Gene Zamoski, IT Director
100 W. Atlantic Blvd.
City of Pompano Beach, FL. 33060
(954) 786-4537

From: Brian Donovan
Sent: Friday, March 11, 2011 12:31 PM
To: Gene Zamoski
Cc: Robin Bird
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Gene

When do we need to officially take this over?

Brian Donovan
City of Pompano Beach

From: Robin Bird
Sent: Friday, March 11, 2011 11:43 AM
To: Brian Donovan
Cc: Gene Zamoski; William Bender
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Brian,

Would you like for me to put it in my upcoming Budget Adjustment we discussed for the full time Expeditor Positions.

Robin

From: Brian Donovan
Sent: Thursday, March 10, 2011 2:30 PM
To: Robin Bird
Cc: Gene Zamoski
Subject: FW: CryWolf Alarm Administration Services - Pompano Beach FL

Robin

See email exchange below and let me know if you have any questions or concerns. If not, I would like to budget for the start-up costs this FY. Thanks

Brian Donovan
City of Pompano Beach

From: Gene Zamoski
Sent: Thursday, March 10, 2011 1:35 PM
To: Brian Donovan
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Ok. I will need about \$24,000 for the first year startup. Would this come from Robin Bird's budget since his department is in charge of the system? Usually my department only pays for software that is used by all City employees.

Gene Zamoski, IT Director
100 W. Atlantic Blvd.
City of Pompano Beach, FL. 33060
(954) 786-4537

From: Brian Donovan
Sent: Thursday, March 10, 2011 1:22 PM
To: Gene Zamoski
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Gene

It would seem since we already account for the personnel, the in-house option would be the most cost effective way to go. Based on this option the annual recurring cost would be \$8,967. If you think the other option is better than let me know. Otherwise let's move forward; thanks.

Brian Donovan
City of Pompano Beach

From: Gene Zamoski
Sent: Thursday, March 10, 2011 10:29 AM
To: Brian Donovan
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Yes, the in-house proposal #5 are our current employees. No extra employees are needed. I will give you a paper report and also show you where it is in the code.

Gene Zamoski, IT Director
100 W. Atlantic Blvd.
City of Pompano Beach, FL. 33060

(954) 786-4537

From: Brian Donovan
Sent: Thursday, March 10, 2011 8:57 AM
To: Gene Zamoski
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Gene

With regards to the in-house proposal, #5 I assume you are addressing the staff we currently have administering the program? That is, any additional staff would not be necessary, correct?
Also, do we have a policy on false alarms or is it in our Code? I did a quick search of our code and was unsuccessful.
Finally, can you or the company provide me a breakdown of the false alarms for last fiscal year; that is, police vs. fire.
Thanks

From: Gene Zamoski
Sent: Wednesday, March 09, 2011 3:13 PM
To: Brian Donovan
Cc: Jim Martin
Subject: FW: CryWolf Alarm Administration Services - Pompano Beach FL

Brian,

BSO has informed IT that they will no longer be paying for the False Alarm/Alarm registration system. Since we have contracted with BSO they have provide the server and paid for the software licenses and maintenance costs. The City hired 2 full time and one part time personnel to administer the system. We have two choices to make as per below.
Last fiscal year we collected \$227,877 in accounts 001-0000-354-50-00 and 001-0000-367-10-00. I assume these are the right accounts.

In-House:

1. Annual software license and maintenance \$8,967 (10/1/10 – 9/30/11)
2. Cost to upgrade to latest CryWolf.NET version \$5,200 (List of major upgrade features attached)
3. Cost to implement web module \$4,000 (Online registration, renewal, citizen account access and payment, alarm company access and City Administrative access)
4. Purchase a server that will last 5 years \$6,000
5. Salaries of 2 full time and 1 part time emp. \$104,800 (base salary without benefits)
6. Possible consulting service costs to assist City in transferring CryWolf to a new City owned Server - unknown

Total costs for the first year including salaries is \$128,967. Total yearly reoccurring costs are \$113,767, including salaries.

Outsourced to Crywolf:

1. Example of how proposed revenue sharing approach would be calculated assuming gross annual program collections of \$230,000:

Gross Alarm Program Collections	\$230,000
Less: Regional Bank Lockbox & Credit Card Fees (est.)	(8,000)
	\$222,000

PSC Revenue Share:

38% of 1st \$50,000 = \$19,000
 28% of next \$50,000 = \$14,000
 18% of remaining \$122,000 = \$21,960 (54,960) We reduced the originally
 proposed revenue share based on our meeting.

City of Pompano Beach Revenue Share:	\$167,040
2. One City part time employee to oversee contract And make policy decisions for appeals	\$25,000

Total yearly costs based on \$230,000 estimated revenue is \$87,960, including part time salary.

Please let me know how you would like for me to proceed. **BSO will stop their service October 1, 2011.**

Gene Zamoski, IT Director
 100 W. Atlantic Blvd.
 City of Pompano Beach, FL. 33060
 (954) 786-4537

From: Jim Martin
Sent: Wednesday, March 09, 2011 1:04 PM
To: Eugene Zamoski
Subject: FW: CryWolf Alarm Administration Services - Pompano Beach FL

From: Les Greenberg [mailto:lgreenberg@publicsafetycorp.com]
Sent: Wednesday, March 09, 2011 12:11 PM
To: Jim Martin
Subject: RE: CryWolf Alarm Administration Services - Pompano Beach FL

Jim,

Thanks for the opportunity to review the alarm management options with you and Eugene last Wednesday. Below are answers to the questions that were raised in our meeting.

3. Costs to continue in-house CryWolf administration:
 1. Annual software license and maintenance \$8,967 (10/1/10 – 9/30/11)
 2. Cost to upgrade to latest CryWolf.NET version \$5,200 (List of major upgrade features attached)
 3. Cost to implement web module \$4,000 (Online registration, renewal, citizen account access and payment, alarm company access and City Administrative access)
 4. Possible consulting service costs to assist City in transferring CryWolf to a new City owned Server - unknown
4. List of online reports available under Outsource Services approach – see attached screen shot of online report list, this list can be tailored by replacing one or two reports with other CryWolf reports
5. As you requested, attached is our final, signed Outsource Alarm Services agreement with Oakland Park, Florida together with their City Council selection and approval. Agreement Paragraph 15.16 is a provision allowing other jurisdictions to use this contract as a basis for a pre-competited purchase of our alarm administration services.
6. Example of how proposed revenue sharing approach would be calculated assuming gross annual program collections of \$230,000:

Gross Alarm Program Collections	\$230,000
Less: Regional Bank Lockbox & Credit Card Fees (est.)	(<u>8,000</u>)
	\$222,000
PSC Revenue Share:	
38% of 1 st \$50,000 = \$19,000	
28% of next \$50,000 = \$14,000	
18% of remaining \$122,000 = \$21,960	(<u>54,960</u>)
revenue share based on our meeting.	We reduced the originally proposed
 City of Pompano Beach Revenue Share:	 <u>\$167,040</u>

Please let me know that you received this overview and if there are any questions.

Regards,

Les

Les Greenberg

General Sales Manager
lgreenberg@publicsafetycorp.com

Public Safety Corporation
 103 Paul Mellon Court
 Waldorf, MD 20602
 phone: 877.729.9653 x101
 direct: 240.607.1401
 fax: 301.638.9319
 cell: 301.466.7700
www.crywolf.us

From: Les Greenberg [mailto:lgreenberg@publicsafetycorp.com]
Sent: Monday, February 28, 2011 9:24 PM
To: 'jim.martin@copbfl.com'
Subject: CryWolf Alarm Administration Services - Pompano Beach FL

Jim,

Based on our analysis of the City alarm program activities to date, we estimate the following revenue sharing approach would be required for our firm to provide complete, turnkey alarm administration services to the City of Pompano Beach as described in the attached sample statement of work.

<u>Incremental Annual Program Revenue</u>	<u>PSC Percentage</u>
0 - \$60,000	38%
\$60,001 - \$120,000	28%
\$120,001 -	18%

We could either amend our current Software maintenance agreement to provide these services or use the Cooperative Purchasing provision of our competitive, recently awarded alarm administration services agreement with Oakland Park, Florida.

Please let me know that you received this information and if there are any questions. We can discuss this further on Wednesday morning when we meet.

Regards,

Les

Les Greenberg

General Sales Manager

lgreenberg@publicsafetycorp.com

Public Safety Corporation

103 Paul Mellon Court

Waldorf, MD 20602

phone: 877.729.9653 x101

direct: 240.607.1401

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cell: 301.466.7700

www.crywolf.us



**CITY OF POMPANO BEACH
BUDGET ADJUSTMENT**

ORIGINATING DEPT.
Development Services
Building Inspections

DATE
5/31/2011

ACCOUNT DESCRIPTION	FND	DP	DV	SUB	EL	OB	AVAILABLE FUNDS	CURRENT BUDGET	* INCREASE	* DECREASE	REVISED BUDGET
Bldg Fund Balance	001	00	00	392	50	00	2,235,015	2,235,015	24,000	-24,000	
Computer	001	15	50	515	64	20	4,182.34	720.22	6,000		
Software Purchases	001	15	50	515	52	25	49.53	900.00	18,000		
								TOTAL	24,000	24,000	

* USE WHOLE DOLLARS ONLY

REASON

Budget Adjustment in the amount of \$24,000.00 to purchase a server and costs to implement web module for Cry Wolf to continue with in-house Alarm Administration Services.

[Signature]
Department Head
5/31/11

Date

Adjustment is within total budget of department
Adjustment requires only City Manager approval
Adjustment requires City Commission approval

- Yes No
- Yes No
- Yes No

COPY

Adjustment approved at City Commission Meeting of _____

Finance Director	Date	Budget Office	Date	City Manager	Date	AUDITED BY	INPUT BY	CONTROL NO.
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